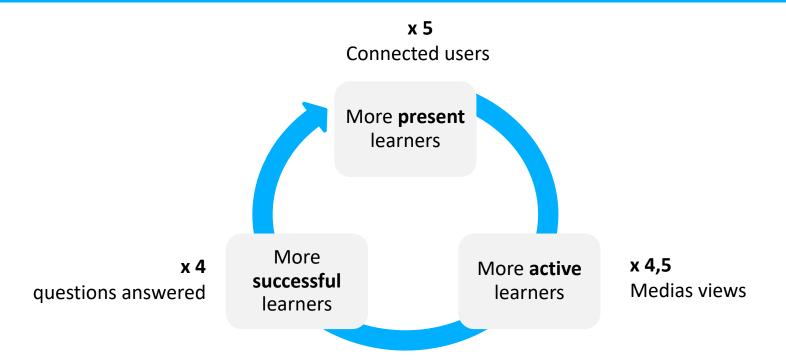




Our animations are here to boost all learners' engagement and to maximise your training impact.





YOU WILL BENEFIT FROM:



A **dedicated** communication team, rich of 6 years of client support.



Working for you on **personalized animations & recommendations** to your stakes



Scheduled in a **calendar** adapted to the learning lifecycle, up to **one action per month**,

5 MAJOR KEY ASSETS

- Personalized recommendations based on your monthly KPIs analisis
- 2 **5'Learning** emailing campaigns
- Contests and game plays for your learners
- Satisfaction survey & testimonies
- Live workshops / Intervention by Coorpacademy experts

Timeline









SENSATIONALISE THE LAUNCH	SOLIDLY HOOK THE LEARNERS	STRENGHTEN STICKYNESS	ATTRACT (NEW) USERS & ENGAGE THEM
M-1→ M	M+1 → M+ 3	M+4 → M+ 8	M+ 9→ M+

One animation per month among:



Prototype test workshops



Videos / Visuals



5' Learning Campaign



Custom E-mailing



«Battle week» Game



Top scorer contest



The king of soft Conferences skills?/The digital star



Days)

(e.x Digital Learning



Satisfaction survey



Digital Escape game



Team plays in a physical meeting (Totem/Exalt)

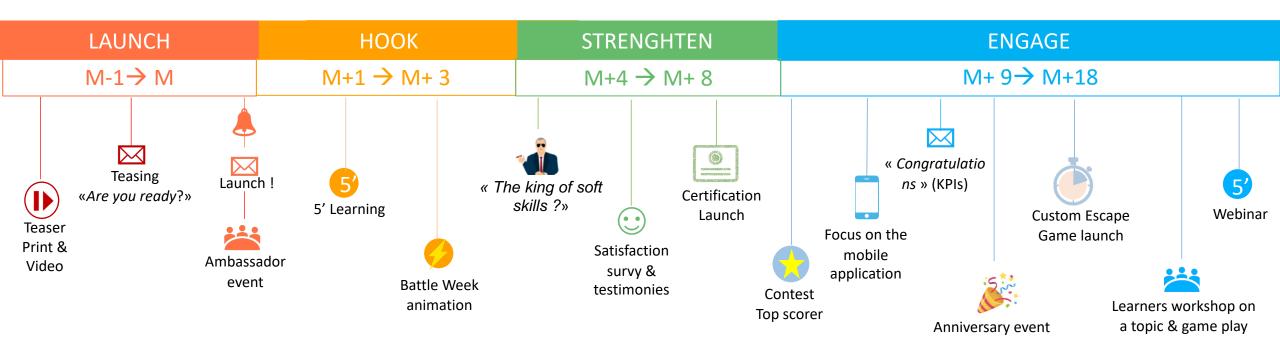
Example











Monthly:



- o Digest Newsletter on the most recent courses
- KPIs reporting (for admin & managers)



Details & tariff

Premium
Animation
Package





- ✓ Onboarding Support
- o Our guide gathering all the best practices for communication
- P/ User guide on your platform
- P/ Onboarding course on first connection
- P/ Notification + News + pop-in for the launch
- Coorpacademy vidéos : Teasers + Launchs + Guide
- Landing Pages
- ✓ Publicity Material
- O Skills-based videos and brand content: big data publis speaking...
- Custom Posters and Online Banners
- P/ Notification + News + Interstitial on your platform for the various animations
- ✓ Newsletters Campaigns
- ✓ 5'Learning emails
- Monthly Digest emails (top 3 courses)
- o Animation Emails (Teaser, launcht, feedabcks, KPI, certification, app..)
- P/ Hooks (algorithmic emails)

- ✓ Games
- The king of soft skills ? / The digital star : customized game
- Battle week kit
- Other Contest kits (email +poster/banner + 1 gift)
- Quiz (IQ test) for events
- ✓ Consulting Services
- o Satisfaction Survey with personalised recommendations
- Monthly KPI's Reports for Managers, Administrators with personalised recommendations
- o Personalized yearly animation calendar
- o Co-animation of a webinar
- Mobilisation of Coorpacademy team members to assist you in internal events
- P/ Support for your skills and certification paths
- ✓ Assistance et gestion de la communauté
- Answers for all questions on Assistance
- Moderation on the Forum

P= Platform's features

Up to one monthly operation: 2000€ HT/month (included in the Entreprise pack)



Focus on main animations



ANNEX

GAMES: Who's the boss?

Our fully-customisable game is a fun and quick way to engage your learners.

The aim of the game? Rise to the top and become the Boss.

In order to succeed and become the Boss, you have to correctly answer 15 questions on the topic of your choice!

Try the generic version and you will be convinced

IMPACT

- → **148 234** viewed pages
- → **33 190** unique players

Animation on our public target for 1 week.



28/08/2020

ESCAPE GAME

What? A series of enigmas hidden on the plateforme. Each enigma contains a key to win the game.

It aims at helping learners discovering the platform features and variety of couses. It also give learners the means to apply the lessons they have learnt in an entertaining way



2 escape games ready to use:

Animate the community of learners with an Escape Game:

Black Hole / Le Forum de Babel

Already designed and ready to launch

Animation kit ready to use



Create a custom escape game

2 scenarios to choose according to the objective A customized communication plan to animate the game

28/08/2020

GAMES: Battle Week

A Battle Week is a **competition** organised over a period of one week, during which users can participate in (and aim to win) a maximum number of Battles.

- Objectives: to encourage and invite new users to the platform & to add value to active users
- Rewards: stars, certificates, goodies







IMPACT

240 % Started battles

- \rightarrow +56% sessions
- → +76% answered questions
- → +145 % started courses
- → +84 % finished courses

Extract from 1 platform (3 weeks) that launches a Battle Contest

28/08/2020 10

EMAILING: What is 5'Learning by Coorpacademy?

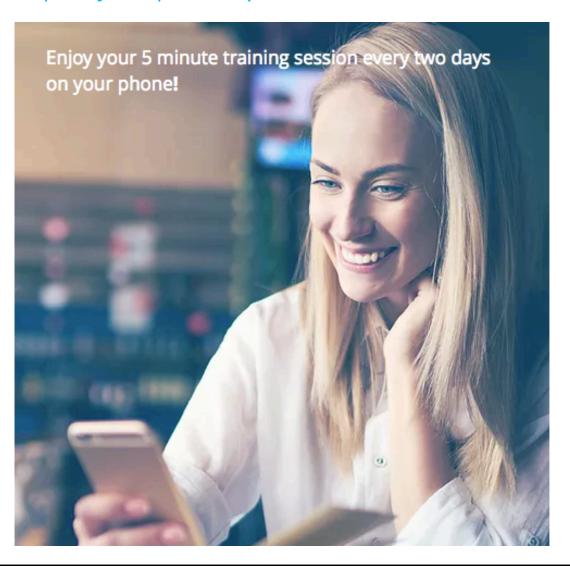
A 5 minute learning session delivered by email on hot topics of Coorpacademy's courses



Every two days, receive your 5'Learning

A 5 minute training session delivered to your phone!





E-Mails branded to your platform's colors

5 Learning

5 minutes chrono d'apprentissage 2 fois par semaine

Qu'est-ce que le social selling ? Les principaux enjeux et tactiques.

Cours coédité avec Minds & More

Commencer à apprendre



Les entreprises qui pratiquent le social selling, c'est-à-dire l'utilisation des réseaux sociaux dans leurs processus de vente, atteignent plus facilement leurs objectifs.

Le saviez-vous?

Selon une étude de Sales for Life de 2017, les entreprises ont un retour sur investissement supérieur de 57% quand elles utilisent le social selling, contre 23% quand elles emploient des techniques traditionnelles.

Commencer à apprendre

5' Learning

Your 5 minute learning session twice a week

What is social selling? Main challenges and tactics.

Content co-produced with Minds & More

Play now



Companies that use social selling, in other words that use social networks as part as their sales process, find it easier to meet their objectives.

Did you know?

According to a 2017 study by Sales for Life, companies obtain a return on investment of over 57% when they use social selling, compared to 23% when they employ traditional techniques.

Start learning

Rate 2 to 3 times higher than average

OPEN RATE
23,5%
(29% on core target)

CLICK RATE

3,4%

(4,5% on core target)

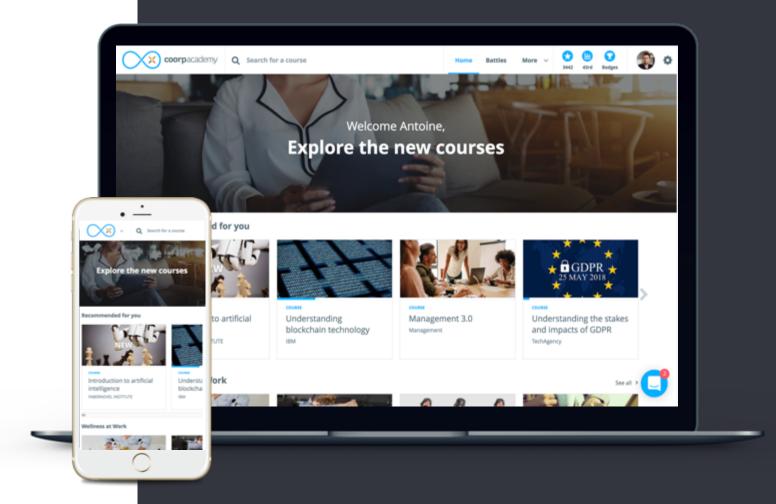
Results of the 40 days test on our public platform on 4,000 learners.

Available in EN & FR

x coorpacademy

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Enjoy learning!



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